



Call for Quotations

Preschool Teachers Apply Language-Rich Teaching Skills and Knowledge (TALK)

Research on Change in Teacher Pedagogical Practices

Deadline for proposals: 19 January 2024

Summary

VVOB is seeking a partner(s) to: **research the change in early childhood teacher pedagogical practices in Vietnam**. The ideal partner will have ample experience in education research internationally and be able to partner with a local organization for data collection in Vietnam. The research is part of a project implementing a capacity development trajectory on emergent literacy, language rich learning environments, and school leadership. We foresee that the consultancy will consist of (but not limited to) the following components:

- **Qualitative study** on the change in teacher pedagogical practices.
 - **Literature review and theoretical/conceptual framework** to support the research design
 - The development (or adaptation) of a valid and reliable method to **measure the change in teacher pedagogical practice**.
 - **Data collection and analysis** of teacher change.
 - **Analysis and report** on the study.

Description	A qualitative study on the impact of the TALK intervention on teacher pedagogical practices.
Time Period	2024-2026
Location	Project based in Vietnam. Applicants can apply individually or in a consortium with other relevant and interested partners. Partners in the consortium can be located remote but with contacts for data collection in Vietnam.
Budget range	58,000-68,000 EUR
Data collection approval	Applicants are responsible to acquire official approval for data collection in Vietnamese preschools.

Applicants can apply individually or in a consortium with other relevant and interested parties. If the applicant(s) is/are applying in a consortium, only one proposal should be submitted. It should be clear on the division of responsibilities within the consortium. **An intention to submit and any questions related to this call can be directed to Procurement (procurement.vn@vjob.org) and Ms. Thanh Huong Nguyen (Project Coordinator, huong.nt@vjob.org).**

Annexed to the presentation of this assignment, please find:

- Annex A: The procedures and conditions of this assignment, including the submission process, selection criteria and terms and conditions.
- Annex B: Price list(s) to be completed and included in the proposal.
- Annex C: The service contract, which will be signed upon award of the contract.
- Annex D: Declaration of honour to be signed and included in the proposal.

Important notification: Interested service providers are encouraged to inform VVOB of their intention to submit by contacting **Procurement (procurement.vn@vjob.org) and Ms. Thanh Huong Nguyen (Project Coordinator,)** before **08 January 2024**. This is also the **deadline to send questions** about the call for quotations, by email only, to **Procurement**. There will be an information session on **10 January 2024** to answer questions and all additional answers will be sent by **12 January 2023** to anyone who has expressed

interest. **Full proposals should be submitted to Procurement (procurement.vn@vvob.org) no later than 5pm (GMT+7) by 19th January 2024.**

List of abbreviations

EAP-ECDS	East-Asia Pacific Early Childhood Development Scales
ECE	Early childhood education
EL	Emergent Literacy
LRLE	Language Rich Learning Environment
MOET	Ministry of Education and Training
TALK	Preschool Teachers Apply Language Rich Skills and Knowledge
VNIES	Vietnam Institute of Educational Sciences

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Technical specifications of the call for quotations

About VVOB

Founded in 1982, VVOB is a non-profit organization with 40 years of experience in improving quality education systems from a rights-based perspective. VVOB currently has long term partnerships with education actors in eight countries (Cambodia, Ecuador, Kenya, Rwanda, South Africa, Uganda, Vietnam, Zambia) alongside its head office location in Belgium.

In close partnership with Vietnam's Ministry of Education and Training (MOET), VVOB Vietnam supports teachers and school leaders to create environments which promote reflection, innovation, and inclusivity with the goal of improving learning outcomes for all students. To realize its objective, VVOB focuses on capacity development of its strategic and operational partners: ministries of education and institutions facilitating professional development of teachers and school leaders.

In Vietnam, VVOB works to improve quality education in the early childhood (ECE) and primary (PE) sectors focused on playful learning, language rich learning environments, and inclusive practices. More information about VVOB Vietnam's programme can be found [here](#). This Call for Quotations is part of the **'Preschool Teachers Apply Language-Rich Skills and Knowledge'** (TALK) programme 2022-2026 which aims improve the quality of language teaching and school leadership in the early childhood sector, particularly in the ethnic minority regions of Vietnam.

Language Context

Years spent in ECE is a major predictor of better cognitive outcomes in early adolescence (Rogers, 2019). With a 99% enrolment at the age of 5 (and the ambition to extend this to the age of 4) in schools that have the facilities and the teachers to accommodate them, Vietnam has enormous potential to leverage education to truly be the 'great equaliser' it can be. Despite high ECE enrolment rates, there are large disparities in learning outcomes particularly for ethnic minority students.

In a context of fast but uneven economic development there is a real risk that certain groups are left behind. Children from ethnic minority groups are particularly vulnerable and challenges in improving learning outcomes for disadvantaged children remain.

The VVOB Impact baseline (2022), using the East-Asia Pacific Early Childhood Development Scale (EAP-ECDS), shows that 5-year-old Kinh children score significantly higher compared to non-Kinh children (language and ethnic group) on total EAP-ECDS score (60.99 vs. 35.08) which comprises of 7 developmental domains. One developmental domain of particular interest for this study, language, show there is a statistically significant difference between Kinh and non-Kinh students, where Kinh students scored an average of 11.69, and non-Kinh at 7.85 (VVOB Baseline, 2022). This confirms the 2014 scores on the Early Childhood Development index which shows ethnic minority children score significantly lower overall, but particularly on literacy and numeracy. Regionally, children in the northern mountains, central highlands and southeast region score lower than their peers in the Mekong (Ho Chi Minh City and Can Tho), Red-River Delta (Hanoi) or central coastal areas (Da Nang).

This creates a learning gap between non-Kinh and Kinh children which the current teaching practices are not apt to bridge for ethnic minority groups to catch up. One of the major contributors to the difference in learning outcomes is the absence of teachers' skills to offer a language-rich learning environment that helps children acquire the language of instruction (Vietnamese) in an age-appropriate manner while valuing their home language and culture.

In the remote mountainous areas, class groups often consist in majority of children for whom the language of instruction (Vietnamese) is not the home language. Most teachers in Vietnam are native Vietnamese speakers and many teachers, even in the ethnically diverse regions, cannot speak the local language(s). Teachers are highly motivated but lack the specific pedagogical skills needed for this environment, they often fear change (that is not explicitly mandated) and therefore keep to traditional teaching practices. A restrictive interpretation of the official policy of teaching Vietnamese for ethnic minority children leads to applying teacher directed approaches in classes, with limited meaningful and language rich interactions that are essential for language development.

As referenced in the Education Development Strategy Plan for 2021-2030, with a vision to 2045 (EDSP), the Vietnamese government has put particular emphasis on the need to support ethnic minority populations who struggle in adapting to the language of instruction. Not only does this document state the importance of supporting the ethnic minority populations, but it also states the need for valuing and bringing in home language and culture into the classrooms to preserve the diversity of Vietnam. Certain measures have been taken, such as assignment of teaching assistants proficient in the local mother-tongue languages in the early years of primary school and developing the Strengthening Vietnamese programme. Through the Strategic Scheme for Ethnic Minority Affairs (2020), the network of education and training in institutions in the ethnic minority communities was strengthened as well as given priority in enrolment. These represent steps in a process of creating a more equitable learning environment for ethnic minority students.

Among all the policies for language development for ethnic minority children, the Strengthening Vietnamese programme has had the most powerful impact in ECE development to support ethnic minority students (Scheme on Universal Preschool Education for Five-Year-Old Children in the Period 2010-2015). This policy requires that schools include an aspect of the school year task dedicated to supporting ethnic minority students develop Vietnamese language skills to be prepared to enter grade 1. In line with the policy, MOET developed guidelines to steer the integration of the Strengthening Vietnamese programme into the local educational programmes, however; teachers still struggle to implement effective and innovative language best practices.

Extensive research globally has shown the benefits of multilingual education in the early childhood setting and some organizations have conducted multilingual education programmes in ethnically diverse regions in Vietnam, however; there is a major challenge due to the number and diversity of the ethnic minority languages. With 53 ethnic groups and over 100 different languages spoken in Vietnam, many that do not have written script, multilingual education is a challenge that is currently being explored by MOET and other partnering organizations. However, in order to support the system as it currently is, and in line with the MOET's policy of strengthening Vietnamese for ethnic minority students, VVOB Vietnam has developed a 5-year programme focused specifically on strengthening teachers' skills to create language rich learning environments where students from all language backgrounds can be successful.

The TALK programme

Through the 5-year TALK programme (2022-2026), VVOB Vietnam will work closely with MOET as well as the ECE network at the provincial level which includes provincial and district officials as well as select school leaders and teachers, to capacitate them (as the duty bears) in effective language teaching as well as school leadership. TALK seeks to improve the holistic development of ECE children in ethnically diverse regions of Vietnam, specifically focusing on their language development outcomes. To do this, VVOB Vietnam will implement a three-tiered approach:

1. Capacity development on emergent literacy, language rich learning environments and process-orientated child monitoring
2. Capacity development on effective school leadership
3. **Impact research on the effect of the TALK programme**

This call for quotations specifically will focus on point 3: Impact research on the effects of the TALK programme. This contract will form part of the already in process impact research for TALK. The impact research will consist of the following components:

Part 1 (led by VNIES and VVOB): Quantitative research using the East-Asia Pacific Early Childhood Development Scales (EAP-ECDS) to measure the impact of the intervention on 4- and 5-year-old children.

Part 2 (led by research partner): Qualitative research on the change in teacher pedagogical practices

Upon finishing both parts of the research, VVOB will analyze the final reports from Part 1 and Part 2 in order to draw conclusions, make comparisons, and produce a final report that takes into account both parts. We hope that by having both parts of the research we are able to see the TALK intervention's impact both at the teacher and student level. **This research partner is only responsible for part 2.** Part 1 is only presented here for reference and understanding how the research done will be used in the larger scale of the project.

Part 1: Quantitative research using the EAP-ECDS (Not the object of this call)

Part 1 will be carried out by the Vietnam Institute of Educational Sciences (VNIES). A brief overview of this part of the research is described here for the reader's reference to understand how the two parts come together of the overall impact research. More information will be provided upon contracting.

Research purpose

To quantitatively measure the impact of the TALK intervention on the holistic development outcomes of ECE children particularly looking at language development.

Research questions

1. What is the **impact of the TALK intervention** on the **holistic development** (based on the 7 domains of the EAP-ECDS), and in particular, on **language development and emergent literacy** of preschool children (age 4-5) in disadvantaged, ethnically diverse districts in Vietnam?

Data Collection

The EAP-ECDS are designed to measure the holistic development of children aged 3 to 5, by assessing seven domains: (i) cognitive development, (ii) socio-emotional development, (iii) motor development, (iv) language and emergent literacy, (v) health, hygiene, and safety, (vi) cultural knowledge and participation, and (vii) approaches to learning. The scales are a culturally appropriate instrument for assessing the development of child populations aged 3-5 years in countries in the East-Asia and Pacific region (Rao et al., 2015). The scales are likely to become a means for tracking progress towards SDG 4.2.1 in the region, including in Vietnam.

Research Assignment (Part 2): Qualitative research on change in teacher's pedagogical practices

Research Problem Statement

As mentioned in the section above “Language Context,” there is a significant difference in outcomes between Kinh and non-Kinh students, particularly when it comes to language development. Teachers need to be equipped with specific skills to support multilingual students in their classrooms. As indicated through VVOB’s 2022 descriptive study, teachers tend to use isolated repetition for vocabulary, limited integration of the context and interests of the children and provide minimal opportunities for quality interactions. Despite government policies and programmes now focusing on ethnic minority education and a child-centred approach, teachers remain unsure on how to put this into practice and little research has been done on the impact of these programmes at the classroom level. There lacks a clear training programme on language best practices in Vietnam, in a way that values home language and culture and research on the effect that these trainings can have on the change in teacher pedagogy is limited. Research on potentially effective teacher capacity development is vital for policy makers as well as school leaders when they are making decisions at the school level.

This problem statement should be expanded on in the proposal by the applicant based on their initial research on this challenge.

Research Purpose

This qualitative research will measure the potential change in teacher pedagogical practices after participating in the TALK capacity development trajectory. This will allow us to see if the intervention, namely: capacity development on emergent literacy, language rich learning environments and school leaders, has an impact at classroom level.

Research Question (s)

What effect does the TALK intervention have on teachers' pedagogical practice?

- *Suggested sub question: What are the enabling factors and barriers experienced by teachers?*
- *Applicant to suggest sub questions based on LRLE model, project intervention and research design.*

Expected Results

This research will provide VVOB with knowledge on the impact of the TALK intervention. This information will be used to inform future programmes as well as to advocate for effective capacity development trajectories, particularly on language. Combined with the Part 1 research which looks at student level, we will be able to draw conclusions about the TALK intervention on teachers as well as students to see the overall impact of the programme. Depending on the research design from the applicant, this could also be used to analyse any barriers teachers face when implementing new pedagogical approaches and which aspects of LRLE are most adopted into the teacher's new pedagogical practices in Vietnam. This research will contribute to the body of research on effective language practices in ECE and support Vietnam’s MOET in making language policy decisions.

Methodology

This is a qualitative research design, following an inductive process understanding how the TALK intervention impacts teacher behavior and pedagogy.

An outline of the methodology is expected in the proposal, followed by the full methodology in the research design and plan (Deliverable 1).

Methods

The goal is to measure a change in teacher pedagogical practices, in general, in order to be open to seeing any type of change in pedagogy that may occur. However, there should also be a focus on the pedagogical practices we expect to see given the intervention on emergent literacy best practices and LRLE. An analysis of LRLE as a pedagogical approach will be necessary for the research team to develop tools that can accurately measure the specific components of LRLE. Examples of specific LRLE pedagogical components to measure are (but not limited to):

- Interaction between teacher and student and student to student
- Effective questioning (open and closed)
- Lessons based on student's context
- Interactive storytelling and story circles
- Feedback through interaction
- Rich language supply in activities and daily interactions
- Enhanced corner play, based on problem solving, social interaction, real tasks
- Among others...

In the proposal, the applicant should outline an initial idea of the methods to be used in this research as well as the rationale behind choosing such methods. Full methods section will be expected in the research design (Deliverable 1).

Population

The TALK intervention is divided into two cohorts. For this research, we will focus on cohort 2, as they will begin intervention mid-2024. Cohort 1 is not applicable for this research due to the fact that they have already started receiving intervention in 2022. The following table represents the population.

	Cohort 2 districts	Number of teachers	“No Intervention” districts	Number of teachers
Ha Giang	Quang Bình	274	Hà Giang city	222
	Bắc Mê	197	Bắc Quang	468
	Quản Bạ	266	Hoàng Su Phì	329
			Xín Mần	229
			Yên Minh	402
			Mèo Vạc	326
Gia Lai	Chư Păh	174	Pleiku city	267
	Chư Sê	182	An Khê town	113
	Chư Pưh	99	Ayun Pa town	90
			Đak Pơ	109

			Đức Cơ	130
			la Grai	185
			la Pa	159
			K'Bang	262
			Kông Chro	134
			Krông Pa	216
			Mang Yang	159
			Phú Thiện	129
Quang Tri	Vĩnh Linh	333	Triệu Phong	290
	Gio Linh	291	Hải Lăng	260
	Cam Lộ	180	Quảng Trị town	56
			Đông Hà city	240
			Cồn Cỏ	2

**Data collected from VVOB MEAL team in collaboration with provinces from the 2022-2023 school year. Only public-school teachers are accounted for since the intervention is not given to private school teachers.*

Sampling and Variables

The applicant should provide the proposed sampling strategies in their proposal. The applicant is expected to provide rationale for their choice of sampling. A fully developed sampling strategy will be expected as part of deliverable 1.2.

Data Analysis

The applicant should provide the proposed data analysis approach/strategies in their proposal. The applicant is expected to provide rationale based on academic references for their choice of data analysis. A fully developed data analysis approach will be expected as part of deliverable 1.2.

Limitations and Considerations

The applicant should provide an explanation of limitations (and proposed ways to mitigate such limitations) and other considerations in their proposal.

Milestones and Deliverables*

Milestone	Timing	Quality Criteria
Milestone 1: Initial research and design		
Deliverable 1.1: Full research design/plan including literature review and theoretical/conceptual framework to support design choices.	March 2024	<ul style="list-style-type: none"> Problem statement revised and expanded. Research questions formulated in alignment with research purpose and problem statement. Comprehensive literature review covering relevant sources.

		<ul style="list-style-type: none"> • Clear and logical sampling strategy presented and approach to data analysis explained. • Clearly defined theoretical or conceptual framework supporting design choices aligned with research purpose and questions. • Clearly captured research limitations and mitigation approaches.
Milestone 2: Data collection methods prepared and tested		
Deliverable 2.1: Qualitative methods to be used in data collection developed.	March 2024	<ul style="list-style-type: none"> • Methods align with research purpose, questions and theoretical framework. • Availability of methods in both English and Vietnamese. • Methods demonstrate thorough understanding of qualitative research methodologies and their application in the Vietnamese education context. • All data collection instruments (interview guides, observation protocols, etc...) finalized. • Methods are pilot tested to identify and address potential issues. • Adherence to contextual, legal and ethical considerations in data collection.
Deliverable 2.2: Report #1 and Workshop with VVOB to present qualitative methods -> VVOB provides feedback for revision.	March 2024	<ul style="list-style-type: none"> • Report includes clear description and justification of qualitative methods, instruments and sampling strategy used. • Workshop materials (slides, handouts) are professional, user-friendly and informative. • Effective process to capture VVOB feedback.
Deliverable 2.3: Final methods with user manual created (in English and Vietnamese), Report #2 and workshop with VVOB to present.	March 2024	<ul style="list-style-type: none"> • User manual clarity and comprehensiveness. • Availability of methods in both English and Vietnamese. • Effectiveness of workshop, presentation and incorporation of VVOB feedback.

Milestone 3: Data collection, analysis and reporting		
Deliverable 3.1 Baseline data collection, analysis and report #3 to VVOB.	April 2024	<ul style="list-style-type: none"> • Data collection executed in line with contextual, legal and ethical considerations. • Effective and professional cooperation with involved stakeholders • Accuracy and completeness of baseline data. • Rigorous data analysis methods applied. • Clear and concise reporting of baseline findings.
Deliverable 3.2 Endline data collection and analysis.	April 2026	<ul style="list-style-type: none"> • Data collection executed in line with contextual, legal and ethical considerations. • Effective and professional cooperation with involved stakeholders • Successful completion of endline data collection. • Rigorous analysis of endline data. • Comparison of endline findings with baseline.
Deliverable 3.3 Final research report #5 on findings and workshop to present to VVOB.	June 2026	<ul style="list-style-type: none"> • Comprehensive and well-organized final research report. • Workshop presentation effectiveness. • Incorporation of feedback from VVOB in the final report.

**These are suggested milestones, deliverables, and dates. In proposal, please adjust if needed and provide an explanation for the adjustments based on your research design. 4*

***All deliverables will be submitted in English, unless otherwise stated.*

ANNEX A: Administrative specifications of the call for quotations

PUBLIC PROCUREMENT Reference VVOB_2023_008
Object: Call for research assignment for VVOB Vietnam
Services

PROCEDURE **Negotiated procedure without publication but with announcement**

1. CONTRACTING AUTHORITY and CONTACT

VVOB, non-profit association with company number 0423.616.717, located at Julien Dillensplein 1, 2A, 1060 Brussels (Belgium)

This call will be followed up by Ms. Kelsey Carlton (Strategic Education Advisor), Ms. Sharon Schroen (Global Strategic Research Advisor) and Thanh Huong Nguyen (Project Coordinator).

- Contact persons for questions about this call: Ms. Thanh Huong Nguyen (Project Coordinator, huong.nt@vvob.org). Please cc all communications to the following email: procurement.vn@vvob.org.
- Procedure questions: Please send to procurement.vn@vvob.org

Any questions can be sent by email to the contact person, by mentioning the reference of the call for quotations in the subject of the email. Spoken communication is only permitted to communicate other messages than those referring to the documents of the call or to the quotation, on the condition that sufficient proof is kept of the verbal communication (e.g. a written note, recording, transcript, summary, etc.).

2. SUBJECT-MATTER OF THE PROCUREMENT

This procurement is not divided into lots and is not subdivided in fixed and conditional parts. The contract is not reserved to specific economic operators such as sheltered workplaces, people with disabilities, disadvantaged people and protected professions.

The contract is described in the following annexes :

- Annex A : Technical specifications or Procedures and conditions
- Annex B : Detailed pricelist to complete
- Annex C : Service Contract
- Annex D : Declaration on honour

3. IMPLICIT DECLARATION OF HONOUR, COMPLIANCE AND INTEGRITY OF BIDDERS

In accordance with Article 39 of the Royal Decree, the fact of submitting an offer constitutes an implicit declaration on honour that the bidder is not in one of the situations of exclusion referred to in Articles 67 to 69 of the Law (Belgian Law of 17 June 2016 on public contracts (Official Gazette of 14 July 2016) and the Royal Decree of 18 April 2017 on public contracts in the conventional sectors (Belgian Official Gazette of 9 March 2017).

a. Compulsory grounds for exclusion

The contracting authority shall, at any stage of the procedure, exclude the bidder from participation in the award procedure if it is established that the bidder has been convicted through a final judgment on the merits for one of the following offences:

- i. participation in a criminal organisation,
- ii. corruption
- iii. fraud
- iv. terrorist activities, offences connected with terrorist activities or inciting, aiding or attempting to commit such an offence
- v. money laundering or terrorist financing,
- vi. child labour and other forms of trafficking in human beings
- vii. employment of illegally staying third-country nationals.

Evidence to be submitted by the bidder :

-Declaration on honour in ANNEX D

b. Exclusion ground relating to tax and social security debts

At any stage of the award procedure, the contracting authority shall exclude the participation of a bidder who does not fulfil his obligations relating to the payment of taxes or social security contributions.

Evidence to be submitted by the bidder : Declaration on honour in ANNEX D

c. Compliance with VVOB's Codes of Conduct

Compliance with VVOB's Codes of Conduct is extremely important to the contracting authority. Any bidder found to be in default on this point will be automatically excluded from the procedure.

The bidder will conduct itself at all times in accordance with (i) VVOB's General Code of Conduct, (ii) VVOB's Child protection policy and (iii) VVOB's Youth protection policy (hereinafter the Codes of Conduct). The Codes of Conduct form part of VVOB's Integrity Policy, which can be consulted at www.vvob.org.

The bidder will further ensure that all personnel and (sub)contractors involved in the execution of this contract, as well as all affiliated companies, comply with the Codes of Conduct.

In case of credible accusations that the bidder or one of its staff members, branches or (sub)contractors has violated the Codes of Conduct, VVOB may terminate the contract with immediate effect and without compensation through written notification.

VVOB may decide to suspend the agreement temporarily in anticipation of the investigation into an alleged breach of the Codes of Conduct by means of a written notification sent to the bidder.

Evidence to be submitted by the bidder : declaration on honour in ANNEX D

d. Compliance with Sanctions Laws

The bidder represents and warrants by submitting an offer that neither it nor any personnel, affiliates or (sub)contractors:

- is the subject or the target of any sanctions as laid down in (1) the UN Security Council consolidated list, (2) the Special Economic Measures Act (SEMA – Canada), (3) the EU restrictive Measures, (4) the Treasury’s Office of Foreign Assets Control (OFAC) List, (5) the HM Treasury’s Office for Financial Sanctions Implementation Consolidated list, or (6) the List of Subjects of Sanctions of the State Secretariat for Economic Affairs (SECO – Switzerland) (hereafter the “Sanctions”)
- is the target of Sanctions pursuant to the country or territory where it is located, organized or resident.
- will directly or indirectly use the proceeds of the envisaged contract, or lend, contribute or otherwise make available such proceeds to any person or entity in violation of any Sanctions laws.
- has knowingly engaged in or are knowingly engaged in any dealings or transactions with any person that at the time of the dealing or transaction is or was the subject or the target of Sanctions or with any sanctioned country.

Evidence to be submitted by the tenderer: declaration on honour in ANNEX D. By submitting their offer, the bidder and the head of organization of the bidder give their express consent to a vetting of the person or legal entity and head of the organization and any other individual named in the proposal by VVOB by subjecting them to a sanctions list screening using cloud-based software.

e. Compliance with United Nations regulations

The bidder declares by submitting an offer that he complies with all applicable laws, rules and regulations; industry standards; ILO and UN conventions, including but not limited to the UN Universal Declaration of Human Rights; the UN Convention on the Rights of the Child; the UN convention on Elimination of Discrimination against Women; the UN Global Compact; the UN Convention against Corruption and the OECD Guidelines for Multinational Enterprises.

Evidence to be submitted by the tenderer: declaration on honour in ANNEX D

4. QUALITATIVE SELECTION CRITERIA

For bidders who are not registered in Vietnam:

The consultant must have previous collaboration with (or intent to collaborate with) a Vietnamese organization, research team or consultant specifically on a project related to Vietnam (preferably education).

- a. Proof of permission to conduct field work in Vietnam (letter of intent to collaborate with a Vietnamese organization, MOU with a Vietnamese university or research institute, etc.)

Bidders who do not meet this selection criterion will be rejected and their offer will not be admitted to the technical and financial evaluations.

5. SUBMISSION AND CONTENT OF THE QUOTATION

The signed quotations must be submitted in English by e-mail to procurement.vn@vvob.org no later than 5pm (GMT+7) on 19 January 2024 and mention in subject: 'Name of service provider_quotation ref VVOB_2023_008'

Quotations submitted late (after this deadline) will be retained but will not be counted towards the award of the contract. In the case of submission of a BAFO (best and final offer), the same provisions apply. See below "Negotiations".

The bidder may submit only one quotation for this contract.

The estimated date for the awarding of the contract is 16 February 2024.

The quotation must consist of the following documents and information:

a. Administrative section of the quotation, including at least

- identity of the bidder: business name, legal form, nationality, address, telephone number, e-mail address, contact person and Tax Identification Number, Social Security Number.
- proof regarding compulsory grounds for exclusion (Annex D)
- proof of compliance with the tenderer's obligations regarding the payment of taxes and social security contributions (Annex D)
- declaration on honour concerning compliance with VVOB's Codes of Conduct and compliance with Sanctions Laws and compliance with United Nations regulations (Annex D)
- proof that the signatory is authorised to sign for the company
- account number with denomination on which the payments must be made, stating the name and address of the bank and the BIC/SWIFT code

b. Technical section of the quotation

Technical offer with the description of the proposed services

The applicant should deliver a proposal in English that contains

- Research proposal
 - A description of the overall approach, clarifying the theoretical/conceptual framework that will be used to address the research questions
 - A description of the proposed research design and rationale including: research problem, methodology, methods, sampling strategy, approach to data analysis, and any projected limitations or considerations
 - Adjusted research questions, deliverables and dates, if needed (depending on applicant's research design)
 - Work plan with detailed number of working days, trips, how many experts join each activity, etc per deliverable, justification of proposed choices + specific deliverables
 - Financial plan and budget an indicative work plan with timeline (Gantt Chart) and number of expert days
- A description of the proposed team (and consortium if applicable).
 - For each member of the team
 - Short biography
 - Description of similar assignments including contracting entity, country of the assignment, role in the assignment, links publications related to the assignment.
 - CV in annex
 - Language proficiency (English, Vietnamese, Other)
 - If in a consortium, division of responsibilities for each party

- At least two references of previous research assignments and contact information for the references
- At least 2 samples of work (e.g. Research publications, reports, ...)
- Proof of permission to conduct field work in Vietnam (letter of intent to collaborate with a Vietnamese organization, MOU with a Vietnamese university or research institute, etc.).

c. Financial section of the quotation, consisting of

The number of days and daily rate (if applicable for each member of the team and part/or of the consortium) overhead, VAT, and all other costs (if any), to be included as the completed and signed price list provided in ANNEX B. Prices are provided without VAT and VAT included keeping in mind the overall project budget listed in the Summary at the beginning of this document.

- VVOB does not allow the submission of free variants.
- VVOB does not allow the submission of options.
- Recourse to subcontractors: The use of subcontracting is allowed and the bidder indicates in his quotation the part of the contract he may intend to subcontract and the subcontractors proposed.
- The proposal of price reductions is not allowed.

6. VALIDITY OF THE QUOTATIONS

Submitted quotations shall be valid for at least 90 calendar days from the final date for submission of offers. The same deadline shall apply to the BAFO from the final date of submission.

7. GENERAL CONDITIONS OF SALE

By participating in this procurement, the bidder waives its sales conditions and endorses the purchase conditions of VVOB.

See service contract in Annex, to be completed after the award.

8. NEGOTIATIONS

VVOB reserves the right to negotiate on the conditions of the quotations or not (improvement of the proposed conditions: price or other).

In case of negotiations, VVOB will conclude the negotiations by proposing to submit a BAFO (best and final offer). No changes/adjustments/regularisations whatsoever can be made to the BAFO submitted.

The award criteria and the minimum requirements certainly do not qualify for negotiations.

VVOB may or may not conduct negotiations in stages, whereby the number of offers to be negotiated is limited by applying the award criteria.

9. AWARD PROCEDURE AND APPLICABLE LEGISLATION

This public contract is a negotiated procedure without prior publication in accordance with Belgian public procurement law.

Documents, to the exclusion of all others, applicable to the agreement

The applicable legislation and in particular those concerning public procurement:

- Law of 17 June 2016 on Public Procurement
- Royal Decree of 18 April 2017 on public procurement procedures
- Royal Decree of 14 January 2013 on execution of public contracts
- Law of 17/06/2013 on motivation, information and legal protection

The documents referred to above are available on the internet at www.publicprocurement.be.

This agreement is also subject to:

- The specifications in this call and in its appendices, and any notes, standards or documents referred to. The tenderer is deemed to have taken note of this and to have taken it into account when preparing this.
- All laws and regulations concerning requested products and materials (eg. CE conformity etc.).
- The General Data Protection Regulation: Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC.

Also apply:

- The additions, amendments and replacements to the aforementioned laws, and other documents on the date of their entry into force with due observance of any transitional provisions”

10. NOTIFICATION OF THE CONTRACT

The service provider is invited by e-mail to sign the completed service contract in Annex B.

11. PLACE OF DELIVERY AND DURATION OF THE CONTRACT

See service contract in Annex C.

12. SITE VISIT AND INFORMATION SESSION

Site visit : no site visit provided.

Information session (for bidders who have questions relating to the Call): **2pm to 4pm** (GMT+7) on 10 January 2024; via Zoom.

Join Zoom Meeting

<https://us02web.zoom.us/j/82547397246?pwd=MzAvU3hNMWlIRmN2MWJtQ21wblRnZz09>

Meeting ID: 825 4739 7246

Passcode: 123456

13. CONFORMITY OF THE QUOTATION

In order to be compliant,

- the quotation must be signed,

- the quotation must contain all the information and documents requested in this call for quotations,
- the quotation must propose services that conform to what is expected and described by VVOB,
- the provider must meet the minimal selection criteria referred to in points 3 and 4 of this call.

If any information or documents provided by the bidder appear to be incomplete or incorrect, or if certain documents are missing, VVOB may request the bidder in question to submit, supplement, clarify or explain the information or documents concerned within an appropriate time period. This option in no way obliges VVOB to give bidders this opportunity.

Quotations that do not conform will be rejected and will not be admitted to the technical and financial evaluations.

If the bidder does not use the documents (forms, pricelist, etc. if any) attached to this call for quotations, s/he shall bear full responsibility for ensuring that the documents used correspond exactly to those provided for.

14. AWARDING CRITERIA

VVOB will award the contract to the provider who has submitted the most economically advantageous offer as determined based on the following awarding criteria:

a. TECHNICAL CRITERIA

o Technical exclusion criteria without allocation of points

- At least 2 qualitative studies carried out by the lead consultant or senior researchers if a team or consortium is proposed.
- Clear expertise in research in the education sector as demonstrated by at least 1 relevant project focusing on teacher behaviour changes, emergent literacy, early childhood pedagogy or multilingualism.
- The team has at least one member with proficiency in Vietnamese and at least one member with proficiency in English.
- The team has experience internationally, as demonstrated by relevant research in 2 or more countries.
- At least 1/3 of proposed budget is allocated to fieldwork components

o Technical criteria with allocation of points (weight 45/100 points)

The Technical Proposal is complete and well written and shows a clear understanding of the context and purpose of the assignment.	Very good= 9 Good= 5 Satisfactory= 0
The Technical Proposal explains clearly the overall approach and theoretical/conceptual framework that will be used to address the research goals and research questions.	Very good= 6 Good= 3 Satisfactory= 0
The Technical Proposal explains clearly the methodology, including a justification of the choices made, with reference to the expected deliverables and clearly outlines roles and responsibilities within the team.	Very good= 6 Good= 3 Satisfactory= 0

The Technical Proposal explains clearly the methods, sampling strategy and data analysis process.	Very good= 6 Good= 3 Satisfactory= 0
The indicative work plan is complete, clear and realistic in terms of timing and number of expert days and in line with timeframe proposed in the call for quotations	Very good= 6 Good= 3 Satisfactory= 0
The financial proposal is clear, correct and consistent with the proposed workplan	Very good= 6 Good= 3 Satisfactory= 0
The proposal takes into account the context of the project (design choice, limitations, etc. relevant to Vietnam context).	Very good= 6 Good= 3 Satisfactory= 0

Proposed teams scoring below 60% of the 45 points will be rejected.

o Relevant professional experience (15/100)

The expert or team has experience in measuring teacher behaviour, as measured by the quantify of research projects done on teacher behaviour changes.	2+ projects= 4 1 project= 2 0 projects= 0
The expert or team has experience in qualitative research in Southeast Asia.	4+ projects in SE Asia= 4 1-3 project in SE Asia= 2 0 experience in SE Asia= 0
The expert or team has experience in language rich learning environments and/or emergent literacy best practices.	Some experience= 3 No experience= 0
The teams work samples demonstrate clear expertise in the field of educational research.	Strong work samples =2 Satisfactory work samples=1 Unsatisfactory work samples= 0
The expert or team has peer reviewed educational research studies published.	3-5 published studies= 2 1-2 published studies= 1 0 published studies= 0

b. PRICE CRITERION (weight 40/100 points)

Evaluated on the basis of the proportionality rule whereby the cheapest offer receives 40 points.

At least 1/3 of pricing should be allocated to fieldwork components. Financial proposals that do not allocate 1/3 to the field will be rejected. Please refer to the summary for the price range of this project.

Offers that are rejected during the technical evaluation will not be considered during the price evaluation.

15. PRICING AND PRICE COMPONENTS

PRICING:

The quantities are fixed (contract with a global price)

The prices are mentioned in EUR. The total amount of the offer is expressed in numbers and in full characters.

ELEMENTS CONCLUDED IN THE PRICE:

The proposed price is all-inclusive and includes all administrative, transport, delivery, customs clearance and all other possible costs related to the delivery and execution of the contract (flight tickets, per diem, car rental, accommodation, stationaries). Prices are provided without VAT and VAT included. Bidders who are not registered in Vietnam should include any applicable taxes incurred in their countries, if any, and Foreign Contractor Tax incurred in Vietnam (including: VAT: 5% and Corporate Income Tax: 5%)- in Financial Proposal.

The bidder establishes the amount of his quotation according to his own calculations and estimates, taking into account the content and scope of the contract.

The unit prices and global prices of each item of the pricelist, if any, shall be determined by respecting the relative value of these items with respect to the total amount of the tender. All general and financial costs, as well as the proceeds, are divided proportionally between the various items according to their importance.

Prices are fixed for the duration of the contract. Any revision to the price shall need to be consulted with VVOB in advance.

VERIFICATION OF THE PRICE

The bidder shall provide all indications permitting the comparison of prices or costs as requested by the contracting authority. The correction of errors is carried out by VVOB.

16. TERMS OF PAYMENT

See service contract in Annex C.

17. POSSIBILITY OF NOT AWARDING OR CONCLUDING THE CONTRACT

The conclusion of the procedure does not imply an obligation to award or conclude the contract. The contracting authority may refrain from awarding or concluding the contract, or may reopen the procedure in another way, if necessary.

18. BIDDERS RESPONSIBILITIES DURING THE EXECUTION OF THE CONTRACT

See service contract in Annex C.

19. DELAY PENALTIES

The imposition of delay penalties for failure to comply with the execution period is done in accordance with Article 154 of the Belgian Royal Decree of 14 January 2013.

20. BAIL

No bail is required for this contract.

21. DISPUTES

See service contract in Annex C.

22. CONFIDENTIALITY CLAUSE (PERSONAL DATA)

The bidder should be aware that the contracting authority attaches importance to the protection of personal data for the processing for which it assumes the role of data controller in accordance with Decree 13/2023/ND-CP_protection of personal data in Vietnam effective from 01 July 2023 and Article 4, paragraph 7 of the Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of individuals with regard to the processing of personal data and on the free movement of such data (hereinafter "GDPR").

The bidder undertakes to comply strictly with the obligations provided for by the GDPR and Belgian law on the protection of personal data, regarding the processing of data entrusted to it by the Contracting Authority or collected by the bidder on behalf of and at the request of the Contracting Authority.

If the bidder reasonably considers that other agreements should be concluded in order to comply with the applicable legislation, the bidder will proactively inform the contracting authority. In any case, the bidder must cooperate in good faith with the contracting authority in order to comply with the applicable legal provisions at all times.

For all questions regarding the protection of personal data, the bidder may contact the Contracting Authority's Data Protection Officer or his designate.

For more information about the confidentiality policy within VVOB VZW, the way to exercise one of the rights provided by the GDPR or to report a personal data leak, the bidder can visit the website of the Contracting Authority (www.VVOB.org).

ANNEX B: Price lists

QUOTATION ON LABOUR, TRAVEL AND OTHER COSTS

**These are based on the proposed deliverables. Applicants may need to adjust based on their specific proposal and design.*

Description	Unit	Quantity	Unit price	Total amount VAT exclusive
Deliverable 1.1 Full research design/plan including literature review and theoretical framework to support design choices.	lump-sum	1		
Deliverable 2.1: Qualitative methods to be used in data collection developed.	lump-sum	1		
Deliverable 2.2: Report #1 and Workshop with VVOB to present qualitative methods -> VVOB to provide feedback for revision.	lump-sum	1		
Deliverable 2.3: Final methods with user manual created (in English and Vietnamese) Report #2 and workshop with VVOB to present.	lump-sum	1		
Deliverable 3.1 Baseline data collection, analysis and report #3 to VVOB.	lump-sum	1		
Deliverable 3.2 Endline data collection and analysis.	lump-sum (*)	1		
Deliverable 3.3 Final research report #5 on findings and workshop to present to VVOB.	lump-sum (*)	1		
TOTAL OFFER VAT EXCL				
			VAT	%
TOTAL OFFER VAT INCL				

(*) The lumpsum includes research program and overhead costs, the airfares, meals, car rentals, lodgings, stationaries, materials and any other necessary costs (if applicable)

At least 1/3 of pricing should be allocated to fieldwork components

ANNEX C: Independent services contract

Independent Services Contract

Between:

VVOB, non-profit association with company number 0423.616.717, located at Julien Dillensplein 1, 2A, 1060 Brussels (Belgium);

hereby validly represented by Mr. Sven Rooms, Director-General;

hereafter called **VVOB**;

and:

Name , Legal form with VAT/registration/TIN number (insert a space if you want to leave this open) , with registered office located at Street Address, Postal code, City (Country) , hereby validly represented by Mr./Mrs. Name, Function title ;

hereafter **the Service Provider**;

together **the Parties**;

IT IS AGREED AS FOLLOWS:

VVOB is a non-governmental organization aiming to improve the quality of education in the Global South and in Belgium.

The Service Provider has a particular expertise relating to develop a language assessment tool .

The Parties wish to cooperate for the purpose of developing a language assessment tool specific to Vietnam .

Article 1. Subject-matter of the Contract

The Service Provider agrees to provide the Services defined in Article 2 to VVOB on the terms and subject to the conditions provided in this contract (hereafter the Contract).

Article 2. Services

The Service Provider shall perform the following services (hereafter the Services):

Services	Deliverables	Complete by
----------	--------------	-------------

<p>Description of the tasks and activities that are covered by the first deliverable</p>	<p>Here you need to describe the tasks and activities that need to be completed per Deliverable. You can add and delete rows as needed.</p> <p>For example: “delivery and successful testing of IT platform...” or “delivery of audit report” or “collection and presentation of data on XYZ”</p> <p>Each deliverable will be linked to a payment. Make sure that the amount of each payment corresponds to the value of the Services that will have been delivered after completion of the stage.</p>	<p>date</p>
<p>Description of the tasks and activities that are covered by the first deliverable</p>	<p>Here you need to describe the tasks and activities that need to be completed per Deliverable. You can add and delete rows as needed.</p> <p>For example: “delivery and successful testing of IT platform...” or “delivery of audit report” or “collection and presentation of data on XYZ”</p> <p>Each deliverable will be linked to a payment. Make sure that the amount of each payment corresponds to the value of the Services that will have been delivered after completion of the stage.</p>	<p>date</p>
<p>Description of the tasks and activities that are covered by the first deliverable</p>	<p>Here you need to describe the tasks and activities that need to be completed per Deliverable. You can add and delete rows as needed.</p> <p>For example: “delivery and successful testing of IT platform...” or “delivery of audit report” or “collection and presentation of data on XYZ”</p> <p>Each deliverable will be linked to a payment. Make sure that the amount of each payment corresponds to the value of the Services that will have been delivered after completion of the stage.</p>	<p>date</p>

The Services shall be delivered in accordance with the detailed requirements regarding quality set out in Annex A of this Contract.

The Services shall be delivered in accordance with the detailed requirements regarding quality set out in the Annex Letter of this Contract.

The Service Provider shall start performing the Services on signing date and undertakes to complete the Services by the dates mentioned in the column “Complete by”.

Any postponement of the completion date is only possible with the prior written agreement of VVOB.

Article 3. In exchange for the performance of the Services, VVOB shall pay the following fee (hereafter the Fee) to the Service Provider:

- A fixed lump-sum Fee as indicated below for the realization of each stage of the assignment as indicated below:

Services	Fee
Same title or descriptions as in previous article	amount + currency
Same title or descriptions as in previous article	amount + currency
Same title or descriptions as in previous article	amount + currency – final tranche should be at least 15%

The Fee is inclusive of all Value Added Tax (VAT) and all other applicable taxes, statutory deductions and contributions, national insurance and any other taxes and/or contributions in respect of the Fee.

The Service Provider must mention the amount of VAT and other taxes on the invoice. If the Services are exempted from VAT, the Service Provider must state this on the invoice.

The Fees shall be inclusive of any and all costs and expenses incurred by the Service Provider in rendering Services and performing its duties under this Contract, save for the expenses mentioned in Article 4. The Service Provider shall be solely liable for payment of any and all applicable taxes, fees, levies, and/or withholding liabilities arising from the provision of the Services and/or the payment of any fees and expenses as may be required by the applicable laws. Apart from the Service Fees and any amount specifically stated in this Contract, VVOB shall not be liable for paying any other fee or amount to the Service Provider or any third party, including without limitation the Personnel, suppliers, vendors, agents, or subcontractors of the Service Provider, in any manner.

Article 4 Expenses

The Service Provider is not entitled to any allowances or other benefits from VVOB.

All costs relating to the Services performed under this Contract are deemed to be covered by the Fee set out above. Costs and expenses can only be reimbursed by VVOB if they are reasonable, if they were approved in advance in writing and upon presentation of supporting documents.

The Service Provider shall perform the main part of the Services from its own place of work, using its own office infrastructure, computers, hardware and office equipment, mobile phones, etc.

Article 5 Invoices

The Service Provider will draw up an invoice for the Fee (as described in Article 3) and expenses (if applicable and as described in Article 4) and hand it over or send it to VVOB.

Invoices must be made in accordance with the applicable laws and this Contract and are issued after agreement between VVOB and Service Provider that the relevant Services and expenses can be invoiced.

The invoices properly issued by the Service Provider will be payable within thirty (30) calendar days after the date the invoice is received by VVOB. If the invoice states a shorter term, the date mentioned in this Contract is the only binding date.

Supporting documents for all expenses and allowances (if any) must be attached to the invoice.

Supporting documents include the original invoice or bill, a statement of expenditures and a claim form.

If the appropriate documentary evidence is not timely presented, allowances are not due and expenses are not reimbursable by VVOB. If any advance payments were already made, VVOB is entitled to deduct the amount of the advance payment from future payments or to claim back the amount paid.

Payment is made by means of a bank transfer into the bank account opened in the name of the Service Provider with bank account details:

Account Name: Click or tap here to enter text.

IBAN/Account number: Click or tap here to enter number.

BIC/SWIFT Code: Click or tap here to enter number.

Currency: Click or tap here to enter text.

Bank name: Click or tap here to enter text.

Where advance payments are made, the Service Provider must attach the supporting evidence to the next invoice.

Parties have not agreed on any advance payments for fees or expenses.

Article 6. Term and termination

6.1 This Contract enters into the force on the date of signing and is concluded for a limited duration until:

a. 31/12/2025

6.2 Either Party can terminate this Contract with immediate effect, and without any amount or notice period being due upon written notice by registered letter or registered courier to the other Party in the event that:

- b. the other Party is in material breach of the Contract; or
- c. the other Party ceases to do business or perform its activities, transfers its business or a substantial part of its activities (including through a merger, demerger or similar proceedings) or otherwise terminates its operations; or
- d. the other Party becomes insolvent, is the subject of bankruptcy, insolvency, reorganization, liquidation or similar proceedings, is being wound-up or dissolved or makes an assignment for the benefit of creditors.

The following breaches shall in any case be considered as material breaches of the Contract by the Service Provider:

- i. non-compliance with the obligation to take out insurance (Article 8.2)
- ii. non-compliance with the confidentiality obligations (Article 9)
- iii. any representation or warranty made in this Contract in relation to Sanctions (Article 12) is breached or is determined to be false or misleading in any material respect at any time during the duration of the Contract
- iv. Services/deliverables have repeatedly been delivered late or have repeatedly not been rendered in compliance with the requirements of the Contract and the quality criteria specified for each of the deliverables
- v. the Service Provider's licenses, permits, or approvals to engage in the Services as contemplated under this Contract are expiring, being withdrawn, or becoming invalid for any reason
- vi. If the name of a specific individual for the performance of the Services is mentioned in Article 2 and VVOB does not accept the replacement proposed by the Service Provider.

6.3 If the Services provided do not comply with Article 2 or if Services are delivered late, VVOB can reject the Services and refuse payment. In such cases payments shall be effected pro rata the Services that are compliant and timely and that are also recognized as such by VVOB.

If any advance payments were already made, VVOB is entitled to deduct the amount of the advance payment from future payments or to claim back the amount paid.

VVOB can in these situations grant a grace period to the Service Provider so as to allow for the necessary adjustments or corrections to be made.

VVOB can terminate this Contract with immediate effect, and without any amount or notice period being due upon written notice by registered letter or registered courier to the Service Provider in the case of credible allegations that the Service Provider or any of its Personnel, affiliates or (sub)contractors has violated the Codes of Conduct (as defined in Article 7).

At its own discretion, VVOB can unilaterally decide to temporarily suspend the Contract pending the investigation of any alleged violation of the Codes of Conduct by sending a written notice by registered letter or registered courier to the Service Provider.

6.4 VVOB can terminate this Contract with immediate effect and without giving prior notice, in the event that VVOB's agreement with its donor is terminated or curtailed. The Service Provider will take immediate steps to bring the performance of the Services to a close in a prompt and orderly manner and in doing so reduce expenses to a minimum. The Service Provider will not undertake any further commitments as from the date of the termination notice. VVOB's liability is limited to payment of the Fee due for Services duly delivered.

6.5 VVOB can terminate this Contract with immediate effect and without giving prior notice, in the event that VVOB's agreement with its donor is terminated or curtailed. The Service Provider will take immediate steps to bring the performance of the Services to a close in a prompt and orderly manner and in doing so reduce expenses to a minimum. The Service Provider will not undertake any further commitments as from the date of the termination notice. VVOB's liability is limited to payment of the Fee due for Services duly delivered.

6.6 In the event that the Service Provider is temporarily or permanently unable to perform the Services due to force majeure, the Service Provider shall notify VVOB thereof immediately. The performance of this Contract shall be entirely suspended for the time of such temporary inability. In case of permanent inability, VVOB shall be entitled to terminate this Contract immediately, without giving prior notice and without compensation being due. There is no force majeure if the cause in question is one which a reasonable Service Provider should have foreseen and provided for or which, having arisen, could have been reasonably avoided or overcome.

6.7 Upon termination of this Contract, the Service Providers shall immediately and on his own initiative return, and shall procure that the Personnel shall return, to VVOB any documents, in written, printed, electronic, or magnetic form, in his possession, that contain proprietary information or Confidential Information (as defined in Article 9) about VVOB or its donors or that are the property of VVOB or its donors.

Article 7. Terms of execution and relationship between the Parties

7.1 The Service Provider shall faithfully and loyally provide the Services to VVOB. The Service Provider shall act in the best interest of VVOB and any persons or organizations related to VVOB or VVOB's activities.

7.2. The Service Provider shall act with the expertise, independence and diligence as may be expected from a professional service provider in the same circumstances. It will also devote all the necessary means, time and effort to its tasks.

7.3 The Service Provider shall carry out this Contract in full compliance with all applicable laws. This includes all applicable international standards and labour law, rules and regulations relating to the employment of national and international staff in connection with the Services.

The Service Provider must comply with all tax and social security obligations relevant to the performance of this Contract, directly and/or through its personnel (employees, volunteers, directors, officers, etc.; hereafter the Personnel) and (sub)contractors (if any).

The Service Provider must further ensure compliance with all applicable laws by its Personnel and (sub)contractors.

7.4 The Service Provider must at all times conduct himself in a manner consistent with (i) VVOB's General Code of Conduct, (ii) Code of conduct VVOB's Child protection policy and (iii) Code of conduct VVOB's Youth protection policy (hereafter the Codes of Conduct). The Codes of Conduct are part of VVOB's Integrity Policy which can be found at www.vvob.org.

The Service Provider must further ensure that all Personnel and (sub)contractors involved in the performance of this Contract, as well as any of its affiliates, adhere to the Codes of Conduct.

7.5 The Service Provider and its Personnel will carry out the Services independently and autonomously as an independent service provider and without being subordinated to VVOB.

This Contract does not create any relationship of agency, distributorship, partnership or employment between the Parties or between VVOB and any member of the Personnel of the Service Provider. The Service Provider shall not hold itself out as employee, worker, agent or partner of VVOB and shall procure that the Personnel shall not hold themselves out as such.

7.6 The Service Provider is free to organise its work and to determine how the Services will be performed.

The Service Provider shall, however, comply with the general guidelines determined by VVOB for the necessities of the co-operation between the Parties and it will regularly consult with and report to VVOB in order to assure the coherence of the Services.

Within these guidelines and provided that the Contract is complied with, the Service Provider shall have the sole and autonomous right to determine and direct the manner, method and time schedule in which the Services are performed.

7.7. The Service Provider will use its own Personnel to perform the Services. Subcontracting is not allowed without the prior authorisation in writing from VVOB.

The Service Provider ensures that the Personnel and any (sub)contractors are bound by the Service Provider's obligations under this Contract.

The Service Provider must ensure that the Personnel and subcontractors performing the Services have the necessary training, knowledge and relevant experience. However, the Service Provider remains liable towards VVOB for the proper performance of the Services.

7.8. The Service Provider will hire, on its own behalf and for its own account, such Personnel that it deems necessary and capable of assisting it in the performance of the Services.

The Service Provider, in its capacity as the employer or contractor of such persons, will be solely responsible for the management, payment and lawful registration of these persons and will not involve VVOB in such matters.

VVOB shall only give instructions to the Service Provider and its Personnel that are strictly limited to health and safety rules applicable at VVOB.

7.9 If the name of one or more specific individual(s) for the performance of the Services is mentioned in Article 2, the Service Provider will supply its Services through such individual(s).

If a specific individual becomes temporarily or permanently unable to perform the Services on behalf of the Service Provider, then the Service Provider will immediately inform VVOB.

The Service Provider has the right to propose to VVOB in writing another person who will provide the Services. VVOB has the right to refuse such a proposal, and to suspend or terminate the Contract. VVOB does not have to justify its refusal.

7.10. The Service Provider is not granted the power to represent VVOB towards any third party, except if authorized thereto by special power of attorney in writing.

Article 8. Insurance

8.1 The Service Provider will pay and indemnify VVOB promptly for all loss, destruction or damage caused by the Service Provider, its Personnel or (sub)contractors in the performance of this Contract.

8.2 The Service Provider must have and maintain in effect, with reputable insurers and in sufficient amounts, insurance against all of the Service Provider's risks under the Contract (including, but not limited to, the risk of claims arising out of or related to the Service Provider's performance of the Contract).

This will in any case include general liability insurance, workers' compensation and employer's liability insurance and insurance against all risks in respect of its property and any equipment used for the performance of the Contract.

8.3. The Service Provider agrees to refrain from any form of claims against VVOB in case of accidents, theft or attempted theft, baggage loss (incl. laptops or any other valuable objects) and any other events that may occur during the performance of the Services.

Article 9. Confidentiality

9.1. For the purposes of this Contract, Confidential Information means any and all confidential, proprietary and other non-public information (whether recorded or not and, if recorded, in whatever form) relating to the activities, assets, properties, services, financial affairs, work methods, participants or contracting parties of VVOB or any donor.

9.2. The Service Provider may not during the Contract (except in the proper performance thereof or as required by an applicable law) and during a period of 10 years after its termination:

make use or take advantage of, reveal, divulge or otherwise disclose to any person, any of the

Confidential Information in its possession;

copy or reproduce in any form or by or on any media or device (or allow others to copy or reproduce) any documents, disks, tapes or other materials containing or referring to Confidential Information.

9.3. The Service Provider shall not publish nor make any statement to a press representative or publish any content on any websites or social media account about any matter relating to the Services, VVOB or its donor(s), without prior authorization in writing. VVOB and VVOB's donor(s) will be acknowledged as per VVOB's instructions.

Article 10. Ownership of work product and intellectual property rights

10.1. All intellectual property rights created during the performance of this Contract and within the limits of this Contract will vest in VVOB unconditionally and immediately upon their creation. Accordingly, the Service Provider hereby assigns to VVOB with full title guarantee (including, without limitation, by way of an assignment of future intellectual property rights) all intellectual property rights, worldwide and for their entire legal duration, with effect from the date of creation thereof.

Only VVOB is entitled to fulfil the necessary formalities in order to obtain actual legal and factual protection with respect to the work product, works, performances, or any other creations or inventions achieved under this Contract. The Service Provider shall do and execute, and procure the doing and executing of, each necessary act, document or thing that may reasonably be necessary to perfect the right, title and interest of VVOB in and to such intellectual property rights.

The Fees received by the Service Provider are also intended to fully compensate the Service Provider for the assignment set out in this article and for all methods of exploitation of the works and work product, known or unknown at the signing of this Contract.

The Service Provider will not oppose modifications that VVOB deems fit to bring to the work product, works, performances, or any other creations or inventions achieved under this Contract, except for modifications that would be liable to prejudice the Service Provider's honour or reputation. To the extent permitted under applicable law, the Service Provider for this purpose waives absolutely, irrevocably and unconditionally in favour of VVOB, or any successor in title, any moral rights which may vest in it, so far as is legally possible, any broadly equivalent rights it may have anywhere in the world.

10.2. VVOB grants to the Service Provider a royalty-free, non-exclusive, non-transferable, non-sublicensable licence to use the intellectual property rights on the work product during the term of this Contract solely to provide the Services. The Service Provider grants to VVOB a royalty-free, non-exclusive, non-transferable, non-sublicensable licence to access any other documents and information used by it in the performance of the Services.

Article 11. Data Protection

On or about the date hereof, the Service Provider and VVOB shall enter into a data processing agreement regarding the personal data transferred by VVOB to the Service Provider in connection with the performance of the Services, in accordance with Annex Letter . With regard to these personal data, the Service Provider will act as data processor and VVOB will act as data controller.

Article 12. Compliance with Sanction laws and other obligations

The Service Provider represents and warrants that neither it nor any Personnel, affiliates or (sub)contractors:

- i. is the subject or the target of any sanctions as laid down in (1) the UN Security Council consolidated list, (2) the Special Economic Measures Act (SEMA – Canada), (3) the EU restrictive Measures, (4) the Treasury’s Office of Foreign Assets Control (OFAC) List, (5) the HM Treasury’s Office for Financial Sanctions Implementation Consolidated list, or (6) the List of Subjects of Sanctions of the State Secretariat for Economic Affairs (SECO – Switzerland) (hereafter the “Sanctions”)
- ii. is the target of Sanctions pursuant to the country or territory where it is located, organized or resident.
- iii. will directly or indirectly use the proceeds of the envisaged contract, or lend, contribute or otherwise make available such proceeds to any person or entity in violation of any Sanctions laws.
- iv. has knowingly engaged in or are knowingly engaged in any dealings or transactions with any person that at the time of the dealing or transaction is or was the subject or the target of Sanctions or with any sanctioned country.

Article 13. Due diligence

VVOB shall have the right, from time to time as VVOB may reasonably deem appropriate, to perform reasonable due diligence on the Service Provider and any (sub)contractors for the purpose of verifying compliance with this Contract and any donor requirements. The Service Provider, its Personnel and (sub)contractors shall provide information and cooperate with VVOB in connection with any reasonable request related to VVOB's due diligence of the Company.

Article 14. Salvatory clause

The provisions of this Contract are independent from each other and the invalidity of one clause does not affect the validity of the others.

In the event that one of the provisions of this Contract is held to be invalid, this provision shall be deemed to be substituted by operation of law by a new one which makes it possible to achieve the same result, at least a similar result.

Article 15. Applicable laws and settlement of disputes

This Contract is subject to Belgian law .

Any dispute regarding the validity, interpretation or performance of this Contract shall fall within the exclusive jurisdiction of the Dutch speaking Courts of Brussels . The Parties undertake to use their best endeavours to reach on an amicable settlement before going to court.

Article 16. Annexes

Letter of Annex	Description of Annex
Annex A	Detailed description of Services
Annex B	Fee
Annex C	VVOB Integrity Policy
Annex D	Data processing agreement

Drawn up in Place , on Click or tap to enter a date. in as many copies as there are signing parties, each Party recognizing having received one copy thereof.

For VVOB	For the Service Provider
_____	_____
Sven Rooms	Name
Director-General	title
VVOB	Organisation

*Please initial each page

ANNEX D: Declaration on honour concerning the grounds for exclusion

Reference of the procurement:

I, the undersigned *[insert name of the person signing this form]*:

q declares it its own name *(if the economic operator is a natural person or in the case of a declaration by a director or a person with powers of representation, decision-making or control over the economic operator)*

or

q declares as representative of *(if the economic operator is a legal person)*

full legal name *(for legal persons only)*

Full legal form *(for legal persons only)*:

full official address:

company registration number:

that the company or organisation that he (or she) represents / he (or she):

- e. has not been the subject of a final judgment on the merits for one of the following offences:
 - vii. participation in a criminal organisation
 - v. corruption
 - iii. fraud
 - iv. terrorist activities, offences connected with terrorist activities or inciting, aiding or attempting to commit such an offence
 - v. money laundering or terrorist financing
 - vi. child labour and other forms of trafficking in human beings
 - vii. employment of illegally staying third-country nationals
- b. is not bankrupt or in receivership, has not ceased or suspended trading, is not subject to a court settlement or other arrangement with creditors and is not involved in any similar proceedings under national laws and regulations;
- c. has not been guilty of grave professional misconduct proven by any means which the contracting authority can justify;
- d. has fulfilled all its obligations relating to the payment of social security contributions and the payment of taxes in accordance with the legal provisions of the country in which it is established and any country in which it has operations, in the country of the contracting authority and in the country where the contract is to be performed;
- e. that (s)he will conduct (her)(him)self at all times in compliance with VVOB's Codes of Conduct referred to in the call for quotations. The bidder will further ensure that all personnel and (sub)contractors involved in the execution of this contract, as well as all affiliated companies, comply with the Codes of Conduct.
- f. that neither it nor any personnel, affiliates or (sub)contractors:
 - is the subject or the target of any sanctions as laid down in (1) the UN Security Council consolidated list, (2) the Special Economic Measures Act (SEMA – Canada), (3) the EU restrictive Measures, (4) the Treasury's Office of Foreign Assets Control (OFAC) List, (5) the HM Treasury's Office for Financial Sanctions Implementation Consolidated list, or (6) the List of Subjects of Sanctions of the State Secretariat for Economic Affairs (SECO – Switzerland) (hereafter the "Sanctions")
 - is the target of Sanctions pursuant to the country or territory where it is located, organized or resident.

- will directly or indirectly use the proceeds of the envisaged contract, or lend, contribute or otherwise make available such proceeds to any person or entity in violation of any Sanctions laws.
 - has knowingly engaged in or are knowingly engaged in any dealings or transactions with any person that at the time of the dealing or transaction is or was the subject or the target of Sanctions or with any sanctioned country.
- g. that, should the contract be awarded, he (she) will provide on request proof for one or more of the above mentioned situations.

Full Name, Date, Signature and stamp